

Ernst & Young's Valuation & Business Modelling practice is currently looking for a Senior Associate or Senior Manager to join our Valuation team in Quebec City.

Application deadline: 30 June 2011

Responsibilities:

You will be responsible for leading and participating in valuation and financial analyses and applying valuation theories and approaches, including: gathering relevant supporting information; analyzing market and research information; participating in the formulation of valuation approaches; developing valuation models; and preparation of formal and informal valuation reports for a variety of matters such as tax, financial reporting, valuations, and litigation matters. This position requires experience to cultivate and manage client relationships and people management skills.

You will expand and strengthen existing client relationships by participating in internal and external business development activities. The Senior Manager role requires a demonstrated ability to develop new client relationships with key clients under the guidance of the practice leader.

You will:

- serve as a member of and lead on multiple client engagement teams
- identify issues and propose solutions
- actively contribute to report writing (in French and English) and detailed valuation analyses and financial modelling
- maintain and develop positive, productive, and professional relationships with clients
- demonstrate teamwork and responsibility towards engagement team members
- stay abreast of current business and economic developments relevant to the client's business
- use current technology and tools to enhance the effectiveness of services provided

We are interested in candidates who have:

- CA designation
- CBV and/or CFA designation
- Minimum 5 years experience in performing valuations
- Experience cultivating and managing client relationships
- Ability to synthesize client information and understand key business drivers
- Demonstrated people management skills
- Strong computer and financial modelling skills
- Committed to staying at the cutting edge of financial and accounting standards.
- Strong written and verbal communication/presentation skills; superior analytical skills; demonstrated project management skills; and an energetic attitude toward successful project completion and business development.
- Fluent in written and oral French communication and capable in oral and written English communication
- Prior expert testimony experience would be considered an advantage

Depending on the needs of other sub-service lines within Ernst & Young's Transaction Advisory Services practice, from time to time, you may be called upon to work in those sub-service lines. This position requires travel, as necessary.

Ernst & Young is committed to diversity and equity

Ernst & Young is a global leader in assurance, tax, transaction and advisory services. Worldwide, our 141,000 people are united by our shared values and an unwavering commitment to quality. We make a difference by helping our people, our clients and our wider communities achieve their potential.

About Valuation & Business Modelling

As part of Ernst & Young's V&BM practice we are committed to providing the highest quality strategic valuation services for matters such as acquisitions, divestitures, financings, reorganizations, financial reporting, dispute resolution and decision making. The V&BM team helps clients understand the value of their business, their securities, intellectual property, capital equipment, intangibles, and other assets. Our services include:

- Formal valuation opinions that may be required for compliance, regulatory or other purposes.
- Fairness opinions to help companies fulfill their fiduciary duties by providing independent financial analysis for shareholders and boards of directors.
- Valuation analysis and estimates for strategic planning, tax reorganizations and a variety of other purposes.
- Financial Reporting - Recommendations of fair value of tangible and intangible assets to support financial statement assertions (e.g., purchase price allocation, goodwill impairment, asset impairment, investments in private companies, complex securities, financial instruments, etc.).
- Litigation Support - Expert assistance and advice on financial and economic issues to assist clients in resolving disputes.
- Business Modelling - Decision analysis models, risk assessment models, business planning models, reporting, asset management, and other complex data analysis requirements. Services include model design, build and review.